

PROJECT MANAGER – INTERNATIONAL BUSINESS / BUSINESS ENERGY

Production Planning | Project Management | Budget Planning | DOD | Business & Market Share Growth | Energy Industry

SUMMARY OF QUALIFICATIONS

Strategic Planning & Execution

Project & Process Management

Innovative Problem Solving

*Team Training, Mentoring,
Supervision & Leadership*

Budgetary Planning & Reporting

Supply Chain Optimization

*Client Relationship Management,
Presentations & Collaboration*

*Statement of Work (SOW),
Statements of Objectives (SOO)*

Market Research, Import Export

- **Accomplished leader with a 20+ year track record of success with Baker Hughes, Halliburton, Schlumberger, and United States Navy.** Skilled in defining and implementing solutions to meet corporate growth objectives, client needs, and military mission goals.
- **Extensive experience in analysis and enhancing drilling operations** to enable the safe, timely, within budget, and quality completion of projects for clients in Alaska, California, Montana, Wyoming, North Dakota, Ohio, and Pennsylvania.
- **Combine technical, analytical, and leadership qualifications** to turn around, extend, and deliver multimillion dollar contracts with national and global entities.
- **Strength in enhancing effectiveness of teams, developing standardized processes and procedures, and building trusted relationships with clients** that have contributed to growing market share, reducing risks, improving safety, increasing customer satisfaction, and enabling continued growth.

PROFESSIONAL EXPERIENCE

BAKER HUGHES – Anchorage Alaska & Mt. Pleasant, PA

Project Manager / Field Engineer – Mt. Pleasant, PA (2018 – Present)

Recruited back to assist in capturing, managing, and growing contracts with Repsol, Southwestern Energy, Tughill, and Gray Lock clients. Provide the technical and operational expertise to analyze client's needs, develop solutions, and solve complex problems. Manage team of 2 Directional Drillers, 2 Measurements While Drilling Engineers, and rig personnel. Complete daily billing in accordance to contract. Generate and present operational/end of well reports and lesson learned to clients.

Key Contributions & Results:

- **Held critical role in enabling company to grow market share in Pennsylvania, West Virginia, and Ohio.** Led team in completing 8 projects ahead of schedule, in compliance with project management office PMO procedures.
- **Introduced and advised clients on the effectiveness of new rotary steering technology** to improve penetration rate and achieve cost savings.
- **Trained and mentored teams on the utilization of conventional motor technology** to achieve higher quality well bore positioning rates of penetration conditions for production wells.
- **Credited with ensuring the availability and performance of equipment at drilling locations.** Planned and coordinated all aspects of logistics, maintenance, and repair functions.

Project Manager / Field Directional Drilling Manager – Anchorage, AK (2012 – 2015)

Selected to manage multimillion dollar offshore and on-land exploration and production drilling contracts with XTO, BP, Hilcorp Energy, Chevron, Crescent, Buccaneer, and Furie clients. Managed team of 2 Directional Drillers, 2 Measurements While Drilling Engineers, and rig personnel. Held accountability for bore hole positions, drilling parameters, and all drilling activity. Resolved issues, completed daily billing, and presented reports / lessons learned to clients.

Key Contributions & Results:

- **Led teams in completing assignments ahead of schedule, and with high accuracy and safety compliance that led to contract extensions.** Executed complex quad combination drilling assemblies with gamma, resistivity, directional, and radioactive tools that resulted in a high rate of penetration and an average 20% production increase.
- **Evolved as the subject matter expert (SME) for managing offshore and on-land contracts in Ohio, Pennsylvania, West Virginia, California, and Alaska.** Managed efforts of up to 14 resources and directional drilling operations.
- **Grew contracts on average by \$300K per well** by introducing and advocating the value of company's well bore position, rock density, natural radiation readings, and rotary steering services to increase production.

MICHAEL DAVIS – PAGE 2

HALLIBURTON – Evansville, Wyoming

Project Manager Field Engineer (2010 - 2012)

Chosen and challenged with turning around troubled contracts with clients in North Dakota, Montana, and Wyoming. Supervised staff of 2 Directional Drillers, 2 Measurements While Drilling Engineers, and rig personnel in achieving completion with in Annual operating Agreements (AOA). Prepared daily billings, generated operational and end of well reports, and facilitated lessons learned presentations. Built trusted relationships with clients' representatives.

Key Contributions & Results:

- **Credited with retaining 12 contracts and evolving as a trusted partner to clients.** Analyzed clients' needs and concerns, solved problems, and guided the completion of projects ahead of established deadlines.
- **Evolved as the go-to-person for new contracts in North Dakota and Montana.** Collaborated with clients' representatives to apply procedures to maximize average drilling timeframes. Trained Directional Drillers to meet client specifications.
- **Recognized for meeting or exceeding client specifications, resulting in contract extensions of up to one year.** Created a drilling program that reduced drilling timeframe and improved penetration rates.
- **Assumed responsibility for presenting reports and lessons learned to clients.** Communicated effectiveness of company's procedures and reliability of equipment to reduce costs, and the ability of team to solve complex problems.

SCHLUMBERGER, INC. – Henderson, CO

Project Manager / Measurements While Drilling (MWD) Engineer (2006 – 2010)

Recruited into newly established office to support company's expansion into the states of North Dakota, Montana, and Wyoming. Introduced and advocated value of new technology and model to increase return on lease investments to Exxon, BP, Petro Hung, Marathon, Chevron, Ventico, and oil investors. Conducted surveys, updated logs, recorded and presented data to Directional Driller, client, and the state. Supervised efforts of Measurement While Drilling Engineers.

- **Instrumental in enabling company to capture 60% of market share in the 3 states.** Worked with clients' engineering teams to improve data acquisition and resolution signals in changing drilling environment. Led team in resolving issues, meeting target zones where competition had failed, and increasing production by 40%. Interfaced with clients' representatives to integrate operations for new wells.
- **Contributed in developing policies, procedures, and best practices for new office.** Created Survey and Equipment Inspection Procedures that mitigated potential issues and reduced costs. Participated in a Six Sigma project that resulted in centralizing inventory of 100+ backup equipment in 2 locations that delivered significant savings.
- **Trained and mentored 20+ Engineers** on technology, software, procedures, and service delivery excellence.

UNITED STATES NAVY – Military Intelligence – Aurora, CO & Yokosuka, Japan

Lead Reporter / Senior Productions Reporter / Intelligence Analyst – Buckley Air Force Base, CO (2003 – 2006)

Special Signals Analyst / Communications Analyst / SCI Fusion Analyst – Naval Security Group Activity, Japan (1999 – 2003)

- **Managed the Reporting Operations Center at Buckley Air Force Base supporting national and strategic assets.** Directed multimillion dollar resources. Communicated information in response to national security needs.
- **Led teams of up to 17 in analyzing data from multiple sources and producing accurate intelligence for enhanced decision-making.** Trained, mentored, evaluated performance, and ensured team achieved goals.
- **Chosen, learned, and led the deployment of new intelligence capture system** for 30-member team in Japan.

EDUCATION & CREDENTIALS

BS in Business Administration; International Business | LIBERTY UNIVERSITY (2018) - *Tou Sigma / Magna Cum Laude*

Associate of Science | FLATHEAD VALLEY COMMUNITY COLLEGE (2017) - *Phi Theta Kappa*

Certificate of Completion, Directional Drilling Academy | BAKER HUGHES TECHNICAL TRAINING CENTER (2013)

Certificate of Completion, Up Stream Operations | HALLIBURTON TECHNICAL TRAINING CENTER (2010)

Certificate of Completion, Drilling Operations Training | SCHLUMBERGER TECHNICAL TRAINING CENTER (2009)

Currently perusing a Master's Degree in Business Energy at Norwich University

TECHNOLOGY PROFICIENCY

MS Office Suite (Word, Excel, Access, One Note, PowerPoint) | iWork Suite (Numbers, Keynote, Pages) | Google Docs
Drilling Office, Advantage, Database, Landmark, Well Architect, Passon, Totco, Rig Watch, MAPS, SAP Software, Kanban